

INDEPENDENT BUSINESS NEWS FOR THE EUROPEAN MOTORCYCLE & SCOOTER INDUSTRY

INTERNATIONAL DEALER NEWS

COMMENT: IDN forecasts "+7.0 percent growth" for 2018 full year
 Honda: Sales up, wins Trials World Championship (again), Panasonic JV Page 12
 Rinju to debut Cafe style 125 cc 4-stroke single 'Century' 6-speed Page 14
 DC AFAM: bought by Hoco Parts owner Powersports Distribution Group Page 14

EU motorcycle registrations +7.2% January - June

According to the most recent quarterly data released by ACEM, the Brussels based international motorcycle industry trade association for Europe, total PTW registrations, including electric 2 and 3 wheelers, grew by +7.2 percent for the first six months of 2018 (+37,962 units) to 564,841 units for the January to June period. Registrations for the all-important second quarter were up by +8.59 percent (+28,495 units) to 360,314 for the April to June period, having been +4.85% for the first quarter of 2018 (+5,467 units) at 204,537. With 190,540 units (+4.4% increase on a year-on-year basis), Italy remains the largest European motorcycle market, followed by France (98,660 motorcycles, +7.8%), Germany (91,620 motorcycles, +10.5%), Spain (72,500 motorcycles, +2.2%) and the UK (55,350 motorcycles, +3.4%). Motorcycle registrations also increased in most other European countries, with the exception of some relatively smaller markets such as Ireland, Slovenia, Poland and Croatia. Moped registrations in the EU are continuing to decline - the European moped market reached 121,740 units during the first six months of 2018. This represents a decrease of -32.1% compared to the registration levels for the first half of 2017 (179,360 units). The largest markets for mopeds in Europe were: France (27,640 units), Netherlands (26,730 units), Germany (12,790 units), Italy (10,000 units) and Belgium (9,050 units). Combined registrations of electric mopeds, motorcycles and quadricycles reached 21,100 units during the first six months of 2018. This represents a substantial increase of +49% compared to the registration levels of the first half of 2017 (14,160 units). Most of the electric category vehicles registered in 2018 are mopeds (14,150 units), followed by motorcycles (5,370 units) and a much smaller number of quadricycles (about 1,580 units). The largest European markets in terms of volume were France, where combined registrations of mopeds, motorcycles and quadricycles installed 5,430 units (+24.8% on a year-on-year basis), followed by the Netherlands (3,890 vehicles, 46.6%).

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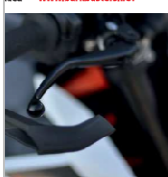
AERO-GP lever protector from Barkbusters



firmament will suit 6 mm or 8 mm internal thread handlebars and they feature a unique locking system for hollow handlebars. The adjustable reach means a perfect fit and they are sold with an additional aerofoil included - "the sleek functional Aerofoil can be fitted for increased wind protection or removed in seconds for compact sporty style."

"Since we launched our STORM handguard ranges for street bikes back in 2008, we've seen demand explode. With so many riders now enjoying the thrill of racing and track days, we have found a unique way to offer a stylish and functional solution to their safety requirements for lever protection. "With the added design features and adaptation for further aerofoil protection, we have now brought this solution to the style-conscious street rider in our latest release, AERO-GP!"

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'Commander' ON/OFF road



EXHIBITOR
EXHIBITOR

The latest evolution of Italian specialist Airoh's ON/OFF helmets, the 'Commander', features "an innovative design" with a changeable configuration that turns it from a 'peak and visor' off-roader to a 'naked' on-roader with the peak and visor removed. The company says that all of its "latest helmet design and technology comes together in the 'Commander' to redefine standards and achieve performance levels that others cannot match". Features include a high performance composite fibre (HPC) shell, extra wide visor with retractable sun visor, Pinlock lens, aerodynamic peak, three-zone ventilation, Bluetooth housing, two outer shell sizes and a wide range of "striking" graphics.



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Matris 2018 suspension options - 790 Duke



Italian specialist Matris has a comprehensive selection of suspension upgrades available for the KTM 790 Duke - the naked twin that is selling well in all of Europe's primary markets. At the front, a choice of 20 or 25 mm fork kits featuring Matris' latest 'Quad Valve' technology, they both allow full compression, rebound and preload adjustment and are both complete and ready to install without any modifications to the factory front end. For sport riders, fully adjustable Matris "speed sensitive system" steering damper options reduce vibrations and front wheel shake and provide greater safety at higher speeds. At the rear, Matris has a choice of three M46KD OE replacement multi-adjustable shock absorber

options - all three have rebound and length adjustment; the std has a standard spring compression preload adjustment; the ID has hydraulic spring preload adjustment, and on the IKD it is via a glove-friendly top knob for fast and easy setting change. Matris front forks for the KTM 790 Duke are sold with Motorex fork oil and feature KTM colour match springs. Matris 'Dark Series' black springs are available on request.

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