

INTERNATIONAL DEALER NEWS

PRO GUIDE

Yamaha MT, XSR and Tracer series suspensions

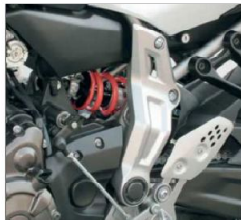


Italian specialist Matris has new model-specific set-up and tuned suspension products available to "improve performance and driving comfort" on Yamaha's popular MT, XSR and Tracer family.

For the '13-'16 and 2017 MT-09, Tracer 900 and XSR 900, the company's M46KD and M46KF multi-adjustable rear monoshock is available with hydraulic spring preload in their "Dark Series" design for a perfect look and aesthetic combination; SDK and SDR steering damper kits for improved sports and fast/sport riding stability; F20K series complete multi-adjustable hydraulic cartridge kit; and "entry



Rear shock for Tracer 700



Rear shock for MT-07

rebound, length and spring preload (standard or hydraulic) with dedicated springs for custom configuration.

On the front, their innovative F15K hydraulic cartridge, multi-adjustable in compression-rebound-spring preload, transforms the original non-adjustable fork into a fully adjustable suspension, plus their "entry level" FKE and FSE fork sets. These easy to install kits do not require any modification to the original fork.

MT-03 specific products to improve set-up and performance include their fully adjustable M46KD and M46KF series hydraulic shock absorbers with on demand hydraulic spring preload adjustment; "entry level" FKE and FSE fork kit series, and new multi-adjustable F15K hydraulic cartridge with driver weight-specific dedicated spring option.



level" FKS and FRK series spring and hydraulic kits - all with dedicated settings and springs that can be installed without modifications to the original fork. For the MT-07/Tracer 700/XSR 700, Matris has its M46KD series rear monoshock - multi-adjustable in

(Integrated knob adjustment) option - available in "Dark and Shadow" style versions; also available is their F12R fork kit - a "classic" multi-adjustable hydraulic cartridge - and new "sealed" F25SA MATRIS cartridge.

MATRIS S.R.L.
Camisano Vicentino (VI), ITALY
Tel: +39 0444 411636
info@matrisdampers.com
www.matrisdampers.com

...I think not! Page 4
...es in Hungary Page 11
...o as Regional Manager for Europe Page 14
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STATZONE 6-8

...ion new motorcycle -9.5 percent in 2017; up by +2.5 percent?

...research carried out by International Dealer News suggests that this...ected at least 50,000 motorcycles, probably more like 55,000 to 60,000, with the figure possibly as high as 5,000 units.

...the post 2013 picture changes radically

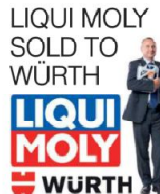
...ginted motorcycles. This means that the 1,009,628 registrations figure recorded for 2016 and the +13.3 percent growth that suggests was overstated, and the figure for 2017 as consequently been understated. The figures show 803,122 registrations for a 7.3 percent growth in 2014 as the anecdotal evidence fan went to the full in sales translated to hard statistics for the first time.

...trend was confirmed with 891,369 registrations recorded for a very positive 11 percent growth rate. However, against that trend, the 13.3 percent growth rate apparently recorded for 2016, while great if it was true and could be sustained, always looked like a statistical error.

...Although those Euro 3 units became gradually less profitable as dealers got further into the 2017 new year, with them and their manufacturers having to increasingly incentivise the units to get them sold (free extended warranties, improved insurance deals, zero percent finance, accessory packages etc), once sold, they nevertheless represented a new unit sale as far as the dealer and the buyer were concerned and, of course, artificially deflated the potential demand for the new Euro 4 inventory. It may well be that very little of that Euro 3 carry-over inventory got sold at last price and that most of them were sold much closer to dealer costs.

Continues on page 6 >>>

64-PAGE EDITION



PASSION FOR ITALIAN



TOURATECH BUSINESS AS USUAL UNDER NEW OWNERSHIP



6-23, 64 | TRADEZONE 61 | INDEX 62

G.Helium Gore-Tex touring boot

This new G.Helium high-quality boot from Gaerne is designed to be "comfortable and light over long distances while touring". The innovative G.Stretch fit system "ensures unmatched comfort thanks to the wrap-around fit, low weight and a tapered design". Benefits include a shield on the front area and ankle, a gear reinforcement integrated in the upper and yellow fluo reflex inserts and elasticated front and back instep areas. Additional features include an ankle foam system, an anatomic and removable shock

absorber insole, rubber-resistant, anti-slip and anti-skid rubber sole, and the use of a Gore-Tex internal membrane to guarantee waterproofing and breathability.

Also seen here, the Gaerne Cafe Racer line are new leather boots that "combine vintage styling with excellent craftsmanship to complement a Cafe Racer look". The G.Stone Gore-Tex boot in black is made from soft full grain leather and features a zip closure and lateral Velcro fasteners and laces at the front, malleolus and gear protection, and a padded collar in soft leather. "The sole with dotted tread guarantees maximum grip on all types of terrain and the internal Gore-Tex lining makes the shoe waterproof and breathable", says Gaerne.

The G.Warrior in brown full grain leather has nylon inserts and an inner lining, "which make this boot completely breathable". Features also include malleolus and front gear protection, a soft leather padded collar, laces at the front, zip and Velcro on



G.Warrior



G.Stone

the side and all-surface dotted tread sole.



G.Helium

GAERNE S.p.A.
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